

2015 Virginia Section Legislative Training

ASCE | ISSUES & ADVOCACY

## **Key Topics for Today's Discussion**

- Virginia's Report Card Findings
  - How to use the Report Card

- Advocating for ASCE
  - Tips and Resources

Building Relationships with Elected Officials



## 2015 Report Card for Virginia's Infrastructure



Dams

Drink

A = Exceptional
B = Good
C = Mediocre
D = Poor
F = Failing

Each category
was evaluated on
the basis of capacity, condition,
funding, future
need, operation
and maintenance,
public safety, innovation and resil-

ience

Bridges	C
Dams	C
Drinking Water	C
Public Parks and Recreation	C+
Rail and Transit	C-
Roads	D
Schools	C-
Solid Waste	B-
Stormwater	C-
Wastewater	D+

VIRGINIA'S INFRASTRUCTURE G.P.A.





## 3 Recommendations to Raise the Grades

- 1. Increase Leadership in Infrastructure Renewal
  - Virginia's infrastructure is a responsibility of our leaders, and bold leadership and a vision for how strategic infrastructure investment can help local communities are needed to reverse the current status quo.
- 2. Promote Sustainability and Resilience
  - Today's infrastructure must meet the community's needs in the best and worst of times and also protect and improve environmental quality.
- 3. Develop Comprehensive Strategies
  - Virginia should prioritize and execute infrastructure planning according to well-conceived plans that focus on the health and goals of the system.



## What do Report Cards Accomplish?



## Raises ASCE's Profile



Report Cards Reach an Audience Outside Engineers



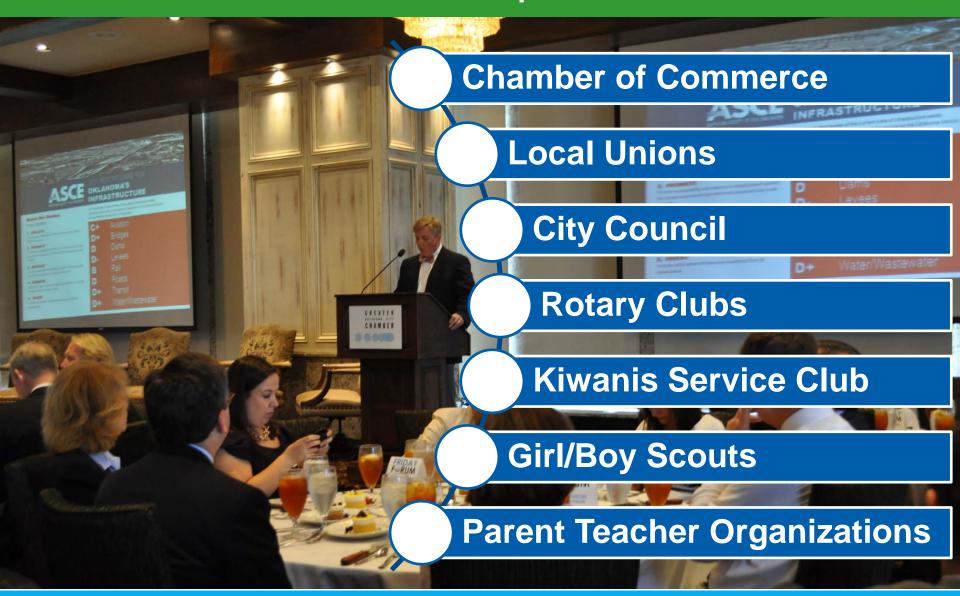
**Advocacy Tool** 



## How to Use the Report Card

Report Card Committee Governme		Government Relat	ent Relations Committee	
Research	Release	Outreach	Resource	
Form Relationships with Local Agencies  Hold briefings with Staff at Agencies and Legislators  Build Report Card and materials	Plan an effective release event  Engage the print and TV media  Hold briefing meetings with Governor/Mayor, legislators, council members  Enlist Support of Other Local Groups	Do community outreach - classroom talks, neighborhood groups, etc.  Follow up with legislators for support on key bills  Use Key Contact Program to email support for legislation  Use the RC for: Conferences Work Presentations E-Week State Legislative	Be a go-to media contact and source for infrastructure  Participate in local initiatives and campaigns to fund infrastructure  Attend a  Congressional ASCE Fly-In and present your Report Card to Congress members  Give testimony at the state legislature on behalf of ASCE	

## Possible Audiences for the Report Card





## 3 Myths about Non-Profit Advocacy

## ■ 1. ASCE Cannot Lobby

ASCE (and its Sections and Branches) are permitted to lobby for legislation or regulatory action. Non-profits are limited when it comes to election-related activities.

## 2. Legislators don't really want to talk to us

- ASCE members have unique knowledge based on education and practical experience.
- 3. We are on our own on issues relative to our field.
  - Several organizations represent the umbrella of civil engineers. Sometimes we support each other's issues and other times we agree to disagree.

Visit the ASCE Key Contact webpage for more information on 501(c)(3) advocacy and election-related activities, or contact ASCE Government Relations for guidance.



## Relationship-Building Starts Today

## Elements of effective legislator relationships:

- Being a source of community / district information to their lawmaker;
- Learning the interests and motivations of elected officials;
- Having a dialogue, vs. exchanging pre-packaged "talking points"; and,
- Being more than a "pen pal" who sends form emails or letters;
- Communicating helpful information as it is known, vs. contacting only when you want their vote



## Basics: Learn about your legislator & their priorities

## Read their biography!

- Note their school hometown, profession etc.
- Note what you have in common!
- Note the Committees on which he or she serves

## Make Keeping Up with Them Seamless

- Subscribe to your lawmaker's alerts via email
- Follow your legislator on Twitter or like their page on Facebook

### Check out the issues on their website

- Do they list any infrastructure issues?
- Are there any bill specifics they're talking about?



## **Actions That Develop Relationships**

- Send a thank you/nice-to-see-you email for your meeting today and consider....
- Ask your legislator if he or she would like you to mention any particular issues or achievements during one of your presentations to a community group, committee, or board of directors to which you belong.
- Inform your lawmaker about other groups in the community that can be helpful to his or her legislative initiatives.
- Invite the legislator to speak at a community or professional group of which you're a member. This gives him or her access to potential voters and constituents. Attend the event and introduce the legislator to group members.



## **Actions That Develop Relationships**

- Invite the legislator to tour your office and informally meet with your employees.
- Ask your legislator to serve as a judge for an award or a contest sponsored by an organization you belong to.
- Send a thank you note when your lawmaker votes with you on a legislative issue you care about, regardless of if it is an issue related to civil engineering. If it's personally important to you, send a note.
- Offer to serve as an informal advisor to the lawmaker about issues in which you have expertise.
- Deliver any financial contributions you make to your legislator in person at a fundraiser event. Mailing contributions is fine, but if you are going to contribute, it's better to take the opportunity to interact with your lawmaker face to face.



### Get to Know Your ASCE Resources!







Click on the blue "Take Action" button below, or ente state in the box to get started. FEATURED ALERT SUPPORT WATER RESOURCES LEGISLATION **Contact Your** Representative Today Improvements to locks, dams, levees, and other waterway elements across the country would get a boost from the Water Resources Reform and Development Act, legislation that is scheduled to be considered by the U.S. House of Representatives during the week of October 21. **Action Requested** Please contact your Representative in support of the Water Resources Reform and Development Act (WRRDA, H.R. 3080). The legislation would help address the estimated \$15.8 billion investment gap in our inland waterways and seaport sectors.











Take Action



once again realfirmed the President's commitment to using intrastructure investment to create jobs and boost the economy.

According to the President's budget proposal, the transportation plan will be paid for with \$150 billion in revenues through an overhaul of the cosporate fac code.

There were a number of differences between today's budget and current spending levels. Transit and passenger rail spending would jump from \$12.9 billion to \$22.2. The Heat Generation Air Transportation System would get an extra \$168 million. There is also an additionally \$40 million over current spending to improve the stafety of crude oil shiftments by rail and truck.

Of note to ASCE and our continued efforts to raise America's infrastructure grades is the President's effort

## Respond to Key Alerts by email or on the ASCE website at www.asce.org/keycontacts

Click on the blue "Take Action" button below, or enter your zip code or state in the box to get started.



## SUPPORT WATER RESOURCES LEGISLATION



### Contact Your Representative Today

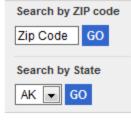
Improvements to locks, dams, levees, and other waterway elements across the country would get a boost from the Water Resources Reform and Development Act, legislation that is scheduled to be considered by the U.S. House of Representatives during the week of October 21.

#### **Action Requested**

Please contact your Representative in support of the Water Resources Reform and Development Act (WRRDA, H.R. 3080). The legislation would help address the estimated \$15.8 billion investment gap in our inland waterways and seaport sectors.

**Take Action** 

#### FIND YOUR OFFICIALS



#### POLICY TOOLS

Issues and Legislation Find Media Contacts Capitol Hill Basics



 Legislative Alerts are easy ways to ask ASCE members to contact

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## Use Social Media for Keeping Your Section Informed









facebook.com/SaveUSAInfrastructure @ASCEGovRel Share news clips on issues



## Write an Op-Ed or Letter to the Editor as a Section



### Invest in ourselves

 William Haskell - President of ASCE Maine Section



# Pennsylvania's infrastructure is lacking

 William Gross - President of ASCE Pittsburgh Section



## Nation's infrastructure score barely makes the grade

 Monica Sartain – Committee for America's Infrastructure



## Talking to Legislators: What we are here to do...

- Enhance relationships with legislators/ open a dialogue
- Make legislators aware of the Virginia Infrastructure Report Card
- Make legislators aware of the infrastructure and that funds spent on infrastructure is an investment
- Express civil engineering benefits to society
- Serve the civil engineering community
- Have Fun!



## What we are NOT here to do...

- Discuss issues not related to civil engineering
- Beat up legislators for the past
- Whine
- Claim we are the only voice on this issue/ talk negatively about other groups



## ASCE | ISSUES & ADVOCACY

What do we want our legislators to know when they leave the reception tonight?

- Awareness of 2015 Report Card for Virginia's Infrastructure
- ASCE strongly support dam safety
- ASCE applauds the legislature for taking action on transportation funding issues
  - Fixes may be required



## Stay Involved with Section GR Activities

- Make contact with your GR lead for the Section/Council
- Be apart of your Section/Council's GR Committee
- Attend legislative day at your state capitol
- Work with Section leaderships and ASCE national to get others involved in a cause
- Consider projects where you could apply for a State Public Affairs Grant (SPAG)
- Participate in a State or Local Report Card effort



- Schedule a meeting at home with your elected official's staff
- Volunteer to help with social media and include GR messages



## Lead: Expand the Influence of the Profession

- Testify before the legislature
- Subject experts needed as spokesperson to media and policymakers
- Join an Infrastructure
   Coalition as a Section or
   Branch to support a specific issue or even consider creating one



## State Government Relations Contacts at ASCE

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